## Chapter 3: Multiple regression analysis

## Overview

This chapter introduces regression models with more than one explanatory variable. Specific topics are treated with reference to a model with just two explanatory variables, but most of the concepts and results apply straightforwardly to more general models. The chapter begins by showing how the least squares principle is employed to derive the expressions for the regression coefficients and how the coefficients should be interpreted. It continues with a discussion of the precision of the regression coefficients and tests of hypotheses relating to them. Next comes multicollinearity, the problem of discriminating between the effects of individual explanatory variables when they are closely related. The chapter concludes with a discussion of $F$ tests of the joint explanatory power of the explanatory variables or subsets of them, and shows how a $t$ test can be thought of as a marginal $F$ test.

## Learning outcomes

After working through the corresponding chapter in the textbook, studying the corresponding slideshows, and doing the starred exercises in the text and the additional exercises in this guide, you should be able to explain:

- the principles behind the derivation of multiple regression coefficients (but you are not expected to learn the expressions for them or to be able to reproduce the mathematical proofs)
- how to interpret the regression coefficients
- the Frisch-Waugh-Lovell graphical representation of the relationship between the dependent variable and one explanatory variable, controlling for the influence of the other explanatory variables
- the properties of the multiple regression coefficients
- what factors determine the population variance of the regression coefficients
- what is meant by multicollinearity
- what measures may be appropriate for alleviating multicollinearity
- what is meant by a linear restriction
- the $F$ test of the joint explanatory power of the explanatory variables
- the $F$ test of the explanatory power of a group of explanatory variables
- why $t$ tests on the slope coefficients are equivalent to marginal $F$ tests.

You should know the expression for the population variance of a slope coefficient in a multiple regression model with two explanatory variables.

## Additional exercises

## A3.1

The output shows the result of regressing FDHO, expenditure on food consumed at home, on EXP, total household expenditure, and SIZE, number of persons in the household, using the CES data set. Provide an interpretation of the regression coefficients and perform appropriate tests.

```
. reg FDHO EXP SIZE if FDHO>0
```

| Source | SS | df | MS |
| :---: | :---: | :---: | :---: |
| Model | $1.4826 \mathrm{e}+09$ | 2 | 741314291 |
| Residual | $1.5025 \mathrm{e}+09$ | 865 | 1736978.64 |
| Total | $2.9851 \mathrm{e}+09$ | 867 | 3443039.33 |


| Number of obs | $=$ | 868 |
| :--- | ---: | ---: |
| $\mathrm{~F}(2,865)$ | $=426.78$ |  |
| Prob $>\mathrm{F}$ | $=0.0000$ |  |
| R-squared | $=0.4967$ |  |
| Adj R-squared | $=0.4955$ |  |
| Root MSE | $=1317.9$ |  |


| FDHO | Coef. | Std. Err. | t | $P>\|t\|$ | [95\% Conf. Interval] |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| EXP | . 0372621 | . 0024547 | 15.18 | 0.000 | . 0324442 | . 04208 |
| SIZE | 559.7692 | 30.85684 | 18.14 | 0.000 | 499.2061 | 620.3322 |
| cons | 884.5901 | 100.1537 | 8.83 | 0.000 | 688.0173 | 1081.163 |

## A3. 2

Perform a regression parallel to that in Exercise A3.1 for your CES category of expenditure, provide an interpretation of the regression coefficients and perform appropriate tests. Delete observations where expenditure on your category is zero.

## A3. 3

The output shows the result of regressing FDHOPC, expenditure on food consumed at home per capita, on EXPPC, total household expenditure per capita, and SIZE, number of persons in the household, using the CES data set. Provide an interpretation of the regression coefficients and perform appropriate tests.
. reg FDHOPC EXPPC SIZE if FDHO>O


| Number of obs | $=$ | 868 |
| :--- | ---: | ---: |
| F $(2,865)$ | $=175.68$ |  |
| Prob $>$ F | $=0.0000$ |  |
| R-squared | $=0.2889$ |  |
| Adj R-squared | $=0.2872$ |  |
| Root MSE | $=636.01$ |  |


| FDHOPC | Coef. | Std. Err. | t | $\mathrm{P}>\|\mathrm{t}\|$ | [95\% Conf. Interval] |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| EXPPC | . 0316606 | . 0026915 | 11.76 | 0.000 | . 0263779 | . 0369432 |
| SIZE | -133.775 | 15.18071 | -8.81 | 0.000 | -163.5703 | -103.9797 |
| cons | 1430.123 | 67.10582 | 21.31 | 0.000 | 1298.413 | 1561.832 |

A3.4
Perform a regression parallel to that in Exercise A3.3 for your CES category of expenditure. Provide an interpretation of the regression coefficients and perform appropriate tests.

## A3.5

The output shows the result of regressing $F D H O P C$, expenditure on food consumed at home per capita, on EXPPC, total household expenditure per capita, and SIZEAM, SIZEAF, SIZEJM, SIZEJF, and SIZEIN, numbers of adult males, adult females, junior males, junior females, and infants, respectively, in the household, using the CES data set. Provide an interpretation of the regression coefficients and perform appropriate tests.

```
. reg FDHOPC EXPPC SIZEAM SIZEAF SIZEJM SIZEJF SIZEIN if FDHO>O
```

| Source | SS | df | MS |
| :---: | :---: | :---: | :---: |
| Model | 143547989 | 6 | 23924664.9 |
| Residual | 348474460 | 861 | 404732.242 |
| Total | 492022449 | 867 | 567499.942 |


| Number of obs | $=$ | 868 |
| :--- | ---: | ---: |
| F ( 6, 861) | $=59.11$ |  |
| Prob F | $=0.0000$ |  |
| R-squared | $=0.2918$ |  |
| Adj R-squared | $=0.2868$ |  |
| Root MSE | $=636.19$ |  |


| FDHOPC | Coef. | Std. Err. | t | $P>\|t\|$ | [95\% Conf. Interval] |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| EXPPC | . 0319472 | . 0027125 | 11.78 | 0.000 | . 0266234 | . 037271 |
| SIZEAM | -159.6329 | 32.79751 | -4.87 | 0.000 | -224.0053 | -95.26049 |
| SIZEAF | -94.88238 | 37.98996 | -2.50 | 0.013 | -169.4462 | -20.31861 |
| SIZEJM | -101.5105 | 36.45485 | -2.78 | 0.005 | -173.0613 | -29.9597 |
| SIZEJF | -155.5774 | 37.49424 | -4.15 | 0.000 | -229.1682 | -81.98661 |
| SIZEIN | -220.7865 | 85.70005 | -2.58 | 0.010 | -388.992 | -52.58108 |
| cons | 1411.313 | 73.13575 | 19.30 | 0.000 | 1267.768 | 1554.859 |

## A3.6

Perform a regression parallel to that in Exercise A3.5 for your CES category of expenditure. Provide an interpretation of the regression coefficients and perform appropriate tests.

## A3.7

A researcher hypothesises that, for a typical enterprise, $V$, the logarithm of value added per worker, is related to $K$, the logarithm of capital per worker, and $S$, the logarithm of the average years of schooling of the workers, the relationship being

$$
V=\beta_{1}+\beta_{2} K+\beta_{3} S+u
$$

where $u$ is a disturbance term that satisfies the usual regression model assumptions. She fits the relationship (1) for a sample of 25 manufacturing enterprises, and (2) for a sample of 100 services enterprises. The table provides some data on the samples.

|  | (1) | $(2)$ <br> Manufacturing <br> sample |
| :--- | ---: | ---: |
| Sumber of enterprises | 25 | 100 |
| sample |  |  |$|$| Estimate of variance of $u$ | 0.16 | 0.64 |
| ---: | ---: | ---: |
| Mean square deviation of $K$ | 4.00 | 16.00 |
| Correlation between $K$ and $S$ | 0.60 | 0.60 |

The mean square deviation of $K$ is defined as $\frac{1}{n} \sum_{i}\left(K_{i}-\bar{K}\right)^{2}$, where $n$ is
the number of enterprises in the sample and $\bar{K}$ is the average value of $K$ in the sample.
The researcher finds that the standard error of the coefficient of $K$ is 0.050 for the manufacturing sample and 0.025 for the services sample. Explain the difference quantitatively, given the data in the table.

## A3. 8

A researcher is fitting earnings functions using a sample of data relating to individuals born in the same week in 1958. He decides to relate $Y$, gross hourly earnings in 2001, to $S$, years of schooling, and PWE, potential work experience, using the semilogarithmic specification

$$
\log Y=\beta_{1}+\beta_{2} S+\beta_{3} P W E+u
$$

where $u$ is a disturbance term assumed to satisfy the regression model assumptions. PWE is defined as age - years of schooling -5 . Since the respondents were all aged 43 in 2001, this becomes:

$$
P W E=43-S-5=38-S .
$$

The researcher finds that it is impossible to fit the model as specified. Stata output for his regression is reproduced below:
. reg LGY S PWE

| Source | SS | df MS |  |  | $\begin{array}{lr} \text { Number of obs }= & 5660 \\ F(1,5658) & =1232.62 \end{array}$ |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  |  |  |  |  |
| Model | 237.170265 | 1237 | 0265 |  | b > F | 0.0000 |
| Residual | 1088.66373 | 5658 . 19 | 1405 |  | squared | 0.1789 |
|  |  |  |  |  | R-squared | 0.1787 |
| Total | 1325.834 | 5659.23 | 7682 |  | t MSE | . 43865 |
| LGY | Coef. | Std. Err. | t | $P>\|t\|$ | [95\% Conf. | terval] |
| S | . 1038011 | . 0029566 | 35.11 | 0.000 | . 0980051 | . 1095971 |
| PWE | (dropped) |  |  |  |  |  |
| _cons | . 5000033 | . 0373785 | 13.38 | 0.000 | . 4267271 | . 5732795 |

Explain why the researcher was unable to fit his specification.
Explain how the coefficient of $S$ might be interpreted.

## Answers to the starred exercises in the textbook

## 3.5

Explain why the intercept in the regression of $E E A R N$ on $E S$ is equal to zero.

## Answer:

The intercept is calculated as $\overline{E E A R N}-b_{2} \overline{E S}$. However, since the mean of the residuals from an OLS regression is zero, both $\overline{E E A R N}$ and $\overline{E S}$ are zero, and hence the intercept is zero.

### 3.11

Demonstrate that $\bar{e}=0$ in multiple regression analysis. (Note: The proof is a generalisation of the proof for the simple regression model, given in Section 1.5.)

## Answer:

If the model is

$$
\begin{aligned}
& Y=\beta_{1}+\beta_{2} X_{2}+\ldots+\beta_{k} X_{k}+u, \\
& b_{1}=\bar{Y}-b_{2} \bar{X}_{2}-\ldots-b_{k} \bar{X}_{k} .
\end{aligned}
$$

For observation $i$,

$$
e_{i}=Y_{i}-\hat{Y}_{i}=Y_{i}-b_{1}-b_{2} X_{2 i}-\ldots-b_{k} X_{k i} .
$$

Hence

$$
\begin{aligned}
\bar{e} & =\bar{Y}-b_{1}-b_{2} \bar{X}_{2}-\ldots-b_{k} \bar{X}_{k} \\
& =\bar{Y}-\left[\bar{Y}-b_{2} \bar{X}_{2}-\ldots-b_{k} \bar{X}_{k}\right]-b_{2} \bar{X}_{2}-\ldots-b_{k} \bar{X}_{k}=0 .
\end{aligned}
$$

### 3.16

A researcher investigating the determinants of the demand for public transport in a certain city has the following data for 100 residents for the previous calendar year: expenditure on public transport, $E$, measured in dollars; number of days worked, $W$; and number of days not worked, $N W$. By definition $N W$ is equal to $365-W$. He attempts to fit the following model

$$
E=\beta_{1}+\beta_{2} W+\beta_{3} N W+u
$$

Explain why he is unable to fit this equation. (Give both intuitive and technical explanations.) How might he resolve the problem?

## Answer:

There is exact multicollinearity since there is an exact linear relationship between $W, N W$ and the constant term. As a consequence it is not possible to tell whether variations in $E$ are attributable to variations in $W$ or variations in $N W$, or both. Noting that $N W_{i}-\overline{N W}=-W_{i}+\bar{W}$,

$$
\begin{aligned}
b_{2} & =\frac{\sum\left(E_{i}-\bar{E}\right)\left(W_{i}-\bar{W}\right) \sum\left(N W_{i}-\overline{N W}\right)^{2}-\sum\left(E_{i}-\bar{E}\right)\left(N W_{i}-\overline{N W}\right) \sum\left(W_{i}-\bar{W}\right)\left(N W_{i}-\overline{N W}\right)}{\sum\left(W_{i}-\bar{W}\right)^{2} \sum\left(N W_{i}-\overline{N W}\right)^{2}-\left(\sum\left(W_{i}-\bar{W}\right)\left(N W_{i}-\overline{N W}\right)\right)^{2}} \\
& =\frac{\sum\left(E_{i}-\bar{E}\right)\left(W_{i}-\bar{W}\right) \sum\left(-W_{i}-\bar{W}\right)^{2}-\sum\left(E_{i}-\bar{E}\right)\left(-W_{i}+\bar{W}\right) \sum\left(W_{i}-\bar{W}\right)\left(-W_{i}+\bar{W}\right)}{\sum\left(W_{i}-\bar{W}\right)^{2} \sum\left(W_{i}-\bar{W}\right)^{2}-\left(\sum\left(W_{i}-\bar{W}\right)\left(-W_{i}+\bar{W}\right)\right)^{2}} \\
& =\frac{0}{0} .
\end{aligned}
$$

One way of dealing with the problem would be to drop $N W$ from the regression. The interpretation of $b_{2}$ now is that it is an estimate of the extra expenditure on transport per day worked, compared with expenditure per day not worked.

The researcher in Exercise 3.16 decides to divide the number of days not worked into the number of days not worked because of illness, $I$, and the number of days not worked for other reasons, $O$. The mean value of $I$ in the sample is 2.1 and the mean value of $O$ is 120.2 . He fits the regression (standard errors in parentheses):

$$
\begin{aligned}
& \hat{E}=--9.6+2.10 W+ \\
&(8.450 \\
&(1.98)
\end{aligned}
$$

Perform $t$ tests on the regression coefficients and an $F$ test on the goodness of fit of the equation. Explain why the $t$ tests and $F$ test have different outcomes.

## Answer:

Although there is not an exact linear relationship between $W$ and $O$, they must have a very high negative correlation because the mean value of $I$ is so small. Hence one would expect the regression to be subject to multicollinearity, and this is confirmed by the results. The $t$ statistics for the coefficients of $W$ and $O$ are only 1.06 and 0.25 , respectively, but the $F$ statistic,

$$
F(2,97)=\frac{0.72 / 2}{(1-0.72) / 97}=124.7
$$

is greater than the critical value of $F$ at the 0.1 per cent level, 7.41.

## Answers to the additional exercises

## A3.1

The regression indicates that 3.7 cents out of the marginal expenditure dollar is spent on food consumed at home, and that expenditure on this category increases by $\$ 560$ for each individual in the household, keeping total expenditure constant. Both of these effects are very highly significant, and almost half of the variance in FDHO is explained by EXP and SIZE. The intercept has no plausible interpretation.

## A3. 2

With the exception of LOCT, all of the categories have positive coefficients for EXP, with high significance levels, but the SIZE effect varies:

- Positive, significant at the 1 per cent level: FDHO, TELE, CLOT, FOOT, GASO.
- Positive, significant at the 5 per cent level: LOCT.
- Negative, significant at the 1 per cent level: TEXT, FEES, READ.
- Negative, significant at the 5 per cent level: SHEL, EDUC.
- Not significant: FDAW, DOM, FURN, MAPP, SAPP, TRIP, HEAL, ENT, TOYS, TOB.

At first sight it may seem surprising that SIZE has a significant negative effect for some categories. The reason for this is that an increase in SIZE means a reduction in expenditure per capita, if total household expenditure is kept constant, and thus SIZE has a (negative) income effect in addition to any direct effect. Effectively poorer, the larger household has to spend more on basics and less on luxuries. To determine the true direct effect, we need to eliminate the income effect, and that is the point of the re-specification of the model in the next exercise.

|  |  | EXP |  | SIZE |  |  |  |
| :--- | ---: | :---: | ---: | ---: | ---: | ---: | ---: |
|  | $n$ | $b_{2}$ | s.e. $\left(b_{2}\right)$ | $b_{3}$ | s.e. $\left(b_{3}\right)$ | $R^{2}$ | $F$ |
| FDHO | 868 | 0.0373 | 0.0025 | 559.77 | 30.86 | 0.4967 | 426.8 |
| FDAW | 827 | 0.0454 | 0.0022 | -53.06 | 27.50 | 0.3559 | 227.6 |
| SHEL | 867 | 0.1983 | 0.0067 | -174.40 | 83.96 | 0.5263 | 479.9 |
| TELE | 858 | 0.0091 | 0.0010 | 36.10 | 12.08 | 0.1360 | 67.3 |
| DOM | 454 | 0.0217 | 0.0047 | 26.10 | 64.14 | 0.0585 | 14.0 |
| TEXT | 482 | 0.0057 | 0.0007 | -33.15 | 9.11 | 0.1358 | 37.7 |
| FURN | 329 | 0.0138 | 0.0024 | -47.52 | 35.18 | 0.0895 | 16.0 |
| MAPP | 244 | 0.0083 | 0.0019 | 25.35 | 24.33 | 0.0954 | 12.7 |
| SAPP | 467 | 0.0014 | 0.0003 | -5.63 | 3.73 | 0.0539 | 13.2 |
| CLOT | 847 | 0.0371 | 0.0019 | 87.98 | 24.39 | 0.3621 | 239.5 |
| FOOT | 686 | 0.0028 | 0.0003 | 21.24 | 4.01 | 0.1908 | 80.5 |
| GASO | 797 | 0.0205 | 0.0015 | 94.58 | 18.67 | 0.2762 | 151.5 |
| TRIP | 309 | 0.0273 | 0.0042 | -110.11 | 56.17 | 0.1238 | 21.6 |
| LOCT | 172 | -0.0012 | 0.0021 | 54.97 | 23.06 | 0.0335 | 2.9 |
| HEAL | 821 | 0.0231 | 0.0032 | -18.60 | 40.56 | 0.0674 | 29.6 |
| ENT | 824 | 0.0726 | 0.0042 | -98.94 | 52.61 | 0.2774 | 157.6 |
| FEES | 676 | 0.0335 | 0.0028 | -114.71 | 36.04 | 0.1790 | 73.4 |
| TOYS | 592 | 0.0089 | 0.0011 | 5.03 | 13.33 | 0.1145 | 38.1 |
| READ | 764 | 0.0043 | 0.0003 | -15.86 | 4.06 | 0.1960 | 92.8 |
| EDUC | 288 | 0.0295 | 0.0055 | -168.13 | 74.57 | 0.0937 | 14.7 |
| TOB | 368 | 0.0068 | 0.0014 | 14.44 | 16.29 | 0.0726 | 14.3 |

## A3.3

Another surprise, perhaps. The purpose of this specification is to test whether household size has an effect on expenditure per capita on food consumed at home, controlling for the income effect of variations in household size mentioned in the answer to Exercise A3.2. Expenditure per capita on food consumed at home increases by 3.2 cents out of the marginal dollar of total household expenditure per capita. Now SIZE has a very significant negative effect. Expenditure per capita on FDHO decreases by $\$ 134$ per year for each extra person in the household, suggesting that larger households are more efficient than smaller ones with regard to expenditure on this category, the effect being highly significant. $R^{2}$ is much lower than in Exercise A3.1, but a comparison is invalidated by the fact that the dependent variable is different.

A3.4
Several categories have significant negative SIZE effects. None has a significant positive effect.

- Negative, significant at the 1 per cent level: FDHO, SHEL, TELE, SAPP, GASO, HEAL, READ, TOB.
- Negative, significant at the 5 per cent level: FURN, FOOT, LOCT, EDUC.
- Not significant: FDAW, DOM, TEXT, MAPP, CLOT, TRIP, ENT, FEES, TOYS.

One explanation of the negative effects could be economies of scale, but this is not plausible in the case of some, most obviously TOB. Another might be family composition - larger families having more children. This possibility is investigated in the next exercise.

|  |  | EXPPC |  | SIZE |  |  |  |
| :--- | :---: | :---: | ---: | ---: | ---: | ---: | ---: |
|  | $n$ | $b_{2}$ | s.e. $\left(b_{2}\right)$ | $b_{3}$ | s.e. $\left(b_{3}\right)$ | $R^{2}$ |  |
| FDHO | 868 | 0.0317 | 0.0027 | -133.78 | 15.18 | 0.2889 | 175.7 |
| FDAW | 827 | 0.0476 | 0.0027 | -59.89 | 68.15 | 0.3214 | 195.2 |
| SHEL | 867 | 0.2017 | 0.0075 | -113.68 | 42.38 | 0.5178 | 463.9 |
| TELE | 858 | 0.0145 | 0.0014 | -43.07 | 7.83 | 0.2029 | 108.8 |
| DOM | 454 | 0.0243 | 0.0060 | -1.33 | 35.58 | 0.0404 | 9.5 |
| TEXT | 482 | 0.0115 | 0.0011 | 5.01 | 6.43 | 0.2191 | 67.2 |
| FURN | 329 | 0.0198 | 0.0033 | -43.12 | 21.23 | 0.1621 | 31.5 |
| MAPP | 244 | 0.0124 | 0.0022 | -25.96 | 13.98 | 0.1962 | 29.4 |
| SAPP | 467 | 0.0017 | 0.0004 | -7.76 | 2.01 | 0.1265 | 33.6 |
| CLOT | 847 | 0.0414 | 0.0021 | 21.83 | 12.07 | 0.3327 | 210.4 |
| FOOT | 686 | 0.0034 | 0.0003 | -3.87 | 1.89 | 0.1939 | 82.2 |
| GASO | 797 | 0.0183 | 0.0015 | -42.49 | 8.73 | 0.2553 | 136.1 |
| TRIP | 309 | 0.0263 | 0.0044 | -13.06 | 27.15 | 0.1447 | 25.9 |
| LOCT | 172 | -0.0005 | 0.0018 | -23.84 | 9.16 | 0.0415 | 3.7 |
| HEAL | 821 | 0.0181 | 0.0036 | -178.20 | 20.80 | 0.1587 | 77.1 |
| ENT | 824 | 0.0743 | 0.0046 | -392.86 | 118.53 | 0.2623 | 146.0 |
| FEES | 676 | 0.0337 | 0.0032 | 23.97 | 19.33 | 0.1594 | 63.8 |
| TOYS | 592 | 0.0095 | 0.0011 | -5.89 | 6.20 | 0.1446 | 49.8 |
| READ | 764 | 0.0050 | 0.0004 | -12.49 | 2.21 | 0.2906 | 155.9 |
| EDUC | 288 | 0.0235 | 0.0088 | -108.18 | 47.45 | 0.0791 | 12.2 |
| TOB | 368 | 0.0057 | 0.0016 | -48.87 | 37.92 | 0.1890 | 42.5 |

## A3.5

It is not completely obvious how to interpret these regression results and possibly this is not the most appropriate specification for investigating composition effects. The coefficient of SIZEAF suggests that for each additional adult female in the household, expenditure falls by $\$ 95$ per year, probably as a consequence of economies of scale. For each infant, there is an extra reduction, relative to adult females, of $\$ 126$ per year, because infants consume less food. Similar interpretations might be given to the coefficients of the other composition variables.

## A3.6

The regression results for this specification are summarised in the table below. In the case of SHEL, the regression indicates that the SIZE effect is attributable to SIZEAM. To investigate this further, the regression was repeated: (1) restricting the sample to households with at least one adult male, and (2) restricting the sample to households with either no adult male or just 1 adult male. The first regression produces a negative effect for SIZEAM, but it is smaller than with the whole sample and not significant. In the second regression the coefficient of SIZEAM jumps dramatically, from -\$424 to -\$793, suggesting very strong economies of scale for this particular comparison.

As might be expected, the SIZE composition variables on the whole do not appear to have significant effects if the SIZE variable does not in Exercise A3.4. The results for $T O B$ are puzzling, in that the apparent economies of scale do not appear to be related to household composition.

| Category | FDHOPC | FDAWPC | SHELPC | TELEPC | DOMPC | TEXTPC | FURNPC | MAPPPC |
| :--- | ---: | ---: | ---: | ---: | ---: | ---: | ---: | ---: |
| EXP | 0.0319 | 0.0473 | 0.2052 | 0.0146 | 0.0262 | 0.0116 | 0.0203 | 0.0125 |
|  | $(0.0027)$ | $(0.0027)$ | $(0.0075)$ | $(0.0014)$ | $(0.0061)$ | $(0.0011)$ | $(0.0034)$ | $(0.0022)$ |
| SIZEAM | -159.63 | 29.32 | -423.85 | -48.79 | -133.37 | 2.36 | -69.54 | -46.54 |
|  | $(32.80)$ | $(32.48)$ | $(90.57)$ | $(16.99)$ | $(83.47)$ | $(13.07)$ | $(42.20)$ | $(28.26)$ |
| SIZEAF | -94.88 | -22.82 | -222.96 | -56.23 | -71.36 | -15.66 | -79.52 | -19.74 |
|  | $(37.99)$ | $(37.59)$ | $(105.22)$ | $(19.80)$ | $(95.81)$ | $(17.36)$ | $(54.43)$ | $(32.49)$ |
| SIZEJM | -101.51 | 1.85 | 53.70 | -39.65 | 84.39 | 10.02 | 0.26 | -22.34 |
|  | $(36.45)$ | $(35.61)$ | $(100.60)$ | $(18.80)$ | $(84.30)$ | $(14.59)$ | $(47.01)$ | $(32.84)$ |
| SIZEJF | -155.58 | -19.48 | -6.32 | -38.01 | 23.95 | 11.83 | -36.24 | -12.48 |
|  | $(37.49)$ | $(36.67)$ | $(103.52)$ | $(19.33)$ | $(82.18)$ | $(14.05)$ | $(48.41)$ | $(29.21)$ |
| SIZEIN | -220.79 | -24.44 | 469.75 | -5.40 | 176.93 | 17.34 | -25.96 | -35.46 |
|  | $(85.70)$ | $(83.05)$ | $(236.44)$ | $(44.12)$ | $(183.84)$ | $(34.47)$ | $(87.82)$ | $(78.95)$ |
| $R^{2}$ | 0.2918 | 0.3227 | 0.5297 | 0.2041 | 0.0503 | 0.2224 | 0.1667 | 0.1988 |
| $F$ | 59.1 | 65.1 | 161.4 | 36.4 | 4.0 | 22.6 | 10.7 | 9.8 |
| $n$ | 868 | 827 | 867 | 858 | 454 | 482 | 329 | 244 |


| Category | SAPPPC | CLOTPC | FOOTPC | GASOPC | TRIPPC | LOCTPC | HEALPC | ENTPC |
| :--- | ---: | ---: | ---: | ---: | ---: | ---: | ---: | ---: |
| EXP | 0.0017 | 0.0420 | 0.0035 | 0.0179 | 0.0263 | -0.0005 | 0.0182 | 0.0740 |
|  | $(0.0004)$ | $(0.0021)$ | $(0.0003)$ | $(0.0015)$ | $(0.0044)$ | $(0.0019)$ | $(0.0037)$ | $(0.0046)$ |
| SIZEAM | -9.13 | -27.91 | -6.66 | 13.99 | 4.33 | -33.64 | -191.60 | 74.58 |
|  | $(4.17)$ | $(25.90)$ | $(3.93)$ | $(18.49)$ | $(54.53))$ | $(19.53)$ | $(44.43)$ | $(56.32)$ |
| SIZEAF | -2.49 | 47.58 | -9.31 | -40.43 | 31.58 | 10.23 | -46.92 | 24.53 |
|  | $(4.99)$ | $(30.29)$ | $(5.03)$ | $(21.37)$ | $(66.29)$ | $(24.15)$ | $(52.65)$ | $(64.94)$ |
| SIZEJM | -8.93 | 19.87 | -2.58 | -62.37 | -40.20 | -50.45 | -230.65 | 38.60 |
|  | $(4.63)$ | $(28.55)$ | $(4.28)$ | $(20.10)$ | $(65.07)$ | $(21.71)$ | $(50.63)$ | $(61.24)$ |
| SIZEJF | -8.63 | 40.08 | 2.35 | -64.07 | -34.98 | -21.49 | -194.56 | 65.74 |
|  | $(4.64)$ | $(29.42)$ | $(4.35)$ | $(20.28)$ | $(70.51)$ | $(22.02)$ | $(51.80)$ | $(63.12)$ |
| SIZEIN | -10.55 | 87.53 | -8.35 | -112.58 | -51.85 | 19.04 | -247.58 | -16.49 |
|  | $(11.44)$ | $(66.80)$ | $(9.94)$ | $(46.57)$ | $(194.69)$ | $(70.79)$ | $(113.55)$ | $(142.40)$ |
| $R^{2}$ | 0.1290 | 0.3373 | 0.1987 | 0.2680 | 0.1472 | 0.0636 | 0.1665 | 0.2629 |
| $F$ | 11.4 | 71.3 | 28.1 | 48.2 | 8.7 | 1.9 | 27.1 | 48.6 |
| $n$ | 467 | 847 | 686 | 797 | 309 | 172 | 821 | 824 |


| Category | FEESPC | TOYSPC | READPC | EDUCPC | TOBPC |
| :--- | ---: | ---: | ---: | ---: | ---: |
| EXP | 0.0337 | 0.0096 | 0.0050 | 0.0232 | 0.0056 |
|  | $(0.0032)$ | $(0.0012)$ | $(0.0004)$ | $(0.0090)$ | $(0.0016)$ |
| SIZEAM | 28.62 | -17.99 | -21.85 | -135.34 | -37.24 |
|  | $(39.84)$ | $(13.16)$ | $(4.79)$ | $(88.87)$ | $(17.19)$ |
| SIZEAF | 32.68 | -3.68 | -4.22 | -46.03 | -56.54 |
|  | $(46.77)$ | $(15.82)$ | $(5.51)$ | $(103.88)$ | $(17.50)$ |
| SIZEJM | 15.65 | -2.59 | -13.28 | -106.39 | -44.45 |
|  | $(44.40)$ | $(13.70)$ | $(5.27)$ | $(92.25)$ | $(18.53)$ |
| SIZEJF | 32.07 | 3.07 | -8.61 | -119.36 | -52.68 |
|  | $(42.92)$ | $(13.66)$ | $(5.40)$ | $(91.60)$ | $(22.87)$ |
| SIZEIN | -29.86 | -18.08 | -15.12 | -149.87 | -76.25 |
|  | $(95.20)$ | $(30.40)$ | $(11.86)$ | $(262.13)$ | $(53.68)$ |
| $R^{2}$ | 0.1599 | 0.1468 | 0.2969 | 0.0808 | 0.1913 |
| $F$ | 21.2 | 16.8 | 53.3 | 4.1 | 14.2 |
| $n$ | 676 | 592 | 764 | 288 | 368 |

## A3. 7

The standard error is given by

$$
\text { s.e. }\left(b_{2}\right)=s_{u} \times \frac{1}{\sqrt{n}} \times \frac{1}{\sqrt{\mathrm{MSD}(K)}} \times \frac{1}{\sqrt{1-r_{K, S}^{2}}} .
$$

|  | Data |  | Factors |  |
| :---: | :---: | :---: | :---: | :---: |
|  | manufacturing <br> sample | services <br> sample | manufacturing <br> sample | services <br> sample |
| Number of <br> enterprises | 25 | 100 | 0.20 | 0.10 |
| Estimate of <br> variance of $u$ | 0.16 | 0.64 | 0.40 | 0.80 |
| Mean square <br> deviation of $K$ | 4 | 16 | 0.50 | 0.25 |
| Correlation <br> between $K$ and $S$ | 0.6 | 0.6 | 1.25 | 1.25 |
| Standard errors |  |  | 0.050 | 0.025 |

The table shows the four factors for the two sectors. Other things being equal, the larger number of enterprises and the greater MSD of $K$ would separately cause the standard error of $b_{2}$ for the services sample to be half that in the manufacturing sample. However, the larger estimate of the variance of $u$ would, taken in isolation, cause it to be double. The net effect, therefore, is that it is half.

A3.8
The specification is subject to exact multicollinearity since there is an exact linear relationship linking PWE and $S$.

The coefficient of $S$ should be interpreted as providing an estimate of the proportional effect on hourly earnings of an extra year of schooling, allowing for the fact that this means one fewer year of work experience.

## Notes

